

INSPIRING PERFORMANCE

HELPING ORGANISATIONS GAIN CLARITY & ALIGNMENT ON

- THEIR PURPOSE,
- STRATEGY &
- THE PLAN TO
MAKE IT HAPPEN

PEAK PERFORMANCE
STRATEGY OVERVIEW



Peak Performance Strategy - Overview

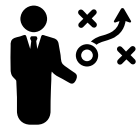
Peak Performance strategy helps businesses being the best that they can be by having clarity and alignment on their purpose, goals, business model and a plan to maintain momentum.

The programme runs over a series of 1-day workshops, using the globally recognised Peak Performance methodology. It includes practical tools and the outputs are co-created by key influencers from throughout your business.

Here are some of the benefits you'll get:

"Without this programme we would have carried on working hard, but in different directions. We now have a clear and co-created plan, and are on our way. We're inspired, and the future is looking great!"

Karl Geiseler, CEO, Biolytix



A COMPLETE STRATEGY WITH FRESH PERSPECTIVES FROM WORLDCLASS FACILITATORS



A PLAN THAT IS IMMEDIATELY ACTIONABLE AND OWNED BY THE ENTIRE BUSINESS, RATHER THAN JUST ONE PERSON



ONE 'SOURCE OF TRUTH' THAT ENABLES DECISIONS TO BE MADE AT BOARD, MANAGEMENT AND OPERATIONAL LEVELS.



THE ABILITY TO PRIORITISE TIME, MONEY AND EFFORT TO GENERATE MOMENTUM WHERE IT MATTERS MOST

The programme is split into three stages:

How it works:

1. Stage 1 & 2 often occur back-to-back. Stage 3 typically occurs 3-6 weeks later
2. The programme is delivered by Mike Pratt or Jamie Fitzgerald from Inspiring Performance
3. Each stage cost \$5k+GST and facilitator travel. Note: If you are NZ-based and have less than 50 staff you could be eligible for 50% funding from your Regional Business Partner and capability vouchers.
4. Smaller organisations may not require all three sessions. Contact us for more information.

1. CREATING PURPOSE & STRATEGY

HOW THE ORGANISATION CREATES CUSTOMER VALUE & WHAT IT WANTS TO ACHIEVE

Megatrends that must be embraced

The character and value-creating beliefs
(what you stand for)

Inspirational Purpose: Why you exist and
will make a difference

What you want to achieve: The Greatest
Imaginable Challenge

2. CONVERTING PURPOSE INTO A PLAN

HOW THE ORGANISATION WILL DELIVER THE VALUE THROUGH TO CUSTOMERS (BUSINESS MODEL)

Business model/s within the business –
how you deliver customer value

How you can deliver greater value in the
future (using our various tools to test
and highlight opportunities)

What you must overcome to achieve the
goals, and how you'll do it

How you'll measure progress and ensure
accountability

3. EMBEDDING & SHARING THE STRATEGY

HOW THE ORGANISATION WILL APPLY THE STRATEGY EVERYDAY (OPERATING MODEL)

Confirming the integrity of the future
business model/s (post-validation)

Roles and responsibilities for delivering
the strategic top challenges

Applying the strategy across all aspects
of the business (operating model)

Communication plan to share the
strategy, and links with culture,
marketing, brand and more!

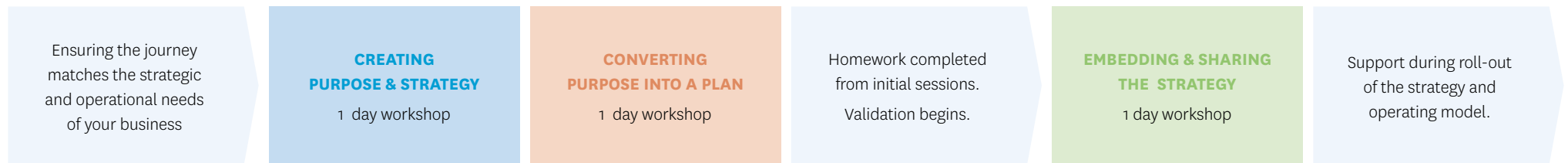
AFTERWARDS

At the end of these stages, we would discuss how the organisation could leverage other elements of the Peak Performance methodology

Peak Performance Strategy – Example Timeline

What you'll get from the process

Clarity and alignment on the value you create, where to play and how to win, what to focus on, and how to maintain momentum.



TYPICAL TIMING



HOW THIS WORKS IN PRACTICE

Key leader/s meet with facilitator to develop bespoke work plan

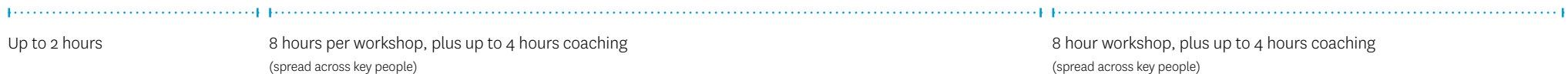
Two facilitated workshops involving key decision makers, influencers and emerging leaders

A combination of homework and 1-1 coaching

Typically involves the same group as earlier

A combination of homework and 1-1 coaching

TIME COMMITMENT



AFTERWARDS

At the end of these stages, we would discuss how the organisation could leverage other elements of the Peak Performance methodology



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TO PURPOSE,
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& PEAK
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FOR ASPIRATIONAL
ORGANISATIONS.**

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