

Jamie Fitzgerald

Jamie is one of New Zealand's most sought after management consultants and keynote speakers, is a modern-day pioneer, and has helped thousands of people around the world bridge the gap between strategy, leadership and a high-performance culture.



In 2007 Jamie became the first ever Kiwi to reach the South Pole unsupported on foot with fellow adventurer Kevin Biggar, creating media attention world-wide as they implemented a 'business-like' approach to their 52-day expedition.

Jamie also holds the world record for crossing the 5000km Atlantic Ocean in a tiny row boat, he has captained rowing crews versus Cambridge and Oxford Universities during his management degrees, and has held various management roles in a range of industries. He is currently the CEO of Inspiring Performance.

Jamie's leadership and 'performance-through-people' approach to his consulting and adventures has helped thousands of people achieve more. One of Jamie's favorite campaigns ('The Big Walk') included thousands of young kiwis having adventurous, learning-based experiences throughout New Zealand. The campaign ended with participants, Ministers and CEOs spending two days helping create a strategy to combat New Zealand's negative youth statistics.

Jamie's professional career is based on the same principles as The Big Walk - helping people realise their potential via co-creating an inspiring purpose, effective goal setting and communication.

Jamie's ability to translate strategic thinking and tactical planning into practical steps is very hard to beat. He is one of New Zealand's most booked speakers and workshop facilitators, and works regularly around the world.

In 2011, Jamie managed the design and delivery of training to Rugby World Cup 2011 volunteers. This was a programme for 7000+ people tasked with delivering a 'uniquely New Zealand' customer experience.

In recent years, Jamie has worked internationally, focusing in the following areas:

- Strategy creation and implementation;
- Cultural alignment;
- Leadership development and personal coaching;
- Branded customer service; and
- Personal and teamwork profiling.

Jamie is currently delivering a range of strategic, leadership and performance-related initiatives with organisations and individuals, as well as many speeches and workshops.

Jamie has a committed focus on improving the leadership, communication and performance of those he works with. His work around the globe has helped thousands of people and organisations achieve more.

QUALIFICATIONS/INDUSTRY STANDARDS:

- BCS Management, Communication & Marketing - University of Waikato
- Prince2 Project Management Methodology - Certified Practitioner
- TMS - Team Management Systems Certified Profiler
- Winsborough 360 Certified Profiler
- Institute of Directors Member
- Celebrity Speakers NZ - Gold Elite Speaker



“As we set out on an adventure I had dreamed about, racing 5000km across the Atlantic Ocean, everything was going to plan...

Within 24 hours, we faced unexpected adversity. We had gone straight into a major storm - headwinds, waves and currents. With our progress stalled we faced a choice. Put out a sea anchor, which would reduce the rate at which we would be pushed backwards, but at least we would conserve precious energy.

Or, keep rowing.

We took the tough decision and kept rowing, adapting our shift pattern and working together. For 42 hours we made no progress, moving less than half a mile across the ocean. Tired and disheartened, finally the storm passed over us, and we made the call to our support team by satellite phone.

“Whatever you’ve been doing, keep doing it” they said.

“Everyone else has gone backwards [they all put out their sea anchor], and you are now 30 miles in front!”

Forty days later, we crossed the finish line, winning in world record time. Our winning margin? Just over 30 miles!

How we cope with times of adversity, deal with ambiguity, and encourage innovative thinking can create an ultimate and sustainable competitive edge.

It isn’t just bloody-mindedness. Rather, success is the result of stretching ourselves, thinking the options through analytically, backing our judgment, adapting our processes, and believing in our ability”.

Jamie Fitzgerald



WHAT OTHERS HAVE SAID

Even though his experiences are extraordinary, it was easy for the audience to relate to them and to him. Nothing was a problem for Jamie and that matched how we do things.

Ceremony MC

*That was the best presentation we've ever had.
Thanks very much for being our keynote speaker.*

*It went down incredibly well with both
staff and partners. Thanks again.*

Facilitated Keynote

*Thank you for the part you played, and helping us
achieve what we did. Jamie - your design and facilitation
was a huge part of the conference success.*

Facilitated Two-day Workshop

*Many thanks for your superb contribution to our
National Conference. It's obvious your accomplishments
provide credibility, but we felt it was your acumen,
personality and delivery that really connected
with our Group. We are extremely pleased!*

Conference Keynote

*Jamie's session was fabulous. He had a great balance of
experience, knowledge on the topic, and group interaction.
The audience said "He's the best they've ever had!"*

One-day Workshop

*Thank you for delivering a terrific presentation. Your
time and efforts to understand what we do and parallel
this to your own adventuring experience was much
appreciated and made it all the more compelling.*

Conference Keynote

*Jamie really made this event. So much to take away -
first class, relevant, applicable. Well chosen speaker.
EXCELLENT - the highlight of the conference.*

Conference Closing Keynote

*Your presentation was amazing, awe inspiring, funny
and thoughtful. Thank you for including many of the
conference themes into your presentation. Very well done.*

After-dinner Keynote

*We got so much out of the two days, and people
are still raving about it. We believe this will be the
tipping point for our business. We'll work hard to
make that happen. Thanks again for your help.*

Two-day Strategy Workshop

*Jamie researched the audiences really well. The
range of his experiences meant he was able to speak
to three different audiences in different styles.*

Facilitated Workshop

*I wanted to pass onto Jamie how inspired I was when
he came and spoke last year. I was half way through my
journey with weight watchers and his talk motivated me
and I still refer to the points he made when I am speaking
about my weight lose journey. I got to goal weight in
January this year after losing 63kg in 12 months. I have
just become New Zealand Weight Watchers Slimmer of the
Year and I wanted to say thank to Jamie for his inspiration
and talk that night as it helped me on my journey.*

After-dinner Keynote

*You clearly thought long and hard about your presentation
and that was evident on the day. You engaged the
group - they were putty in your hands. Content, delivery,
the whole lot was professional. Thank you so much!*

Conference Keynote

*Thanks for a great presentation - brilliantly aligned to
project management principles. The Conference ended on
a high note, thanks to your ability to understand the needs
of the audience and your professionalism in presenting
amazing adventures with humility and humour.*

Conference closing Keynote

*Audience feedback was excellent. Thank you
for your time and for adding so much!*

After-dinner Keynote

*Jamie exceeded all of our expectations. He did his research
and put his stories across brilliantly. The mix of adventures
and business planning got the audience to appreciate that
change happens but if you're prepared and have a plan,
then you will get through. We're VERY happy customers!*

Full-day Workshop